

Development of quantity and relevance

Pragmatic, linguistic and cognitive factors in young children's development of quantity, relevance and word learning inferences

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Key words

Pragmatic development

Relevance implicature

Quantity implicature

Word learning by exclusion

1 **Abstract**

2

3 To better understand the developmental trajectory of children's pragmatic development, studies which
4 examine more than one type of implicature as well as associated linguistic and cognitive factors are
5 required. We investigated three- to five-year-old English-speaking children's (N=71) performance in
6 ad hoc quantity, scalar quantity and relevance implicatures, as well as word learning by exclusion
7 inferences, using a sentence-to-picture-matching story-based task. Children's pragmatic abilities
8 improved with age, with word learning by exclusion acquired first, followed by relevance and ad hoc
9 quantity implicatures, and finally scalar quantity implicatures. In an exploratory analysis (with a
10 subset of the data N=58), we found that structural language knowledge was a predictor of pragmatic
11 performance (but no evidence for an association with socioeconomic status or Theory of Mind,
12 controlling for structural language). We discuss reasons why this developmental pattern emerges with
13 reference to linguistic and extra-linguistic properties of these inferences.

14

15 **Introduction**

16 In developing communicative abilities, children have to learn how to make inferences to understand
17 the meaning which the speaker intends to convey, beyond the literal meaning of what was uttered. On
18 Grice's (1989) approach to pragmatics, both the speaker and hearer have expectations about *co-*
19 *operative* communication, and assume that the other will be truthful, informative, relevant and
20 conventional.

21 (1) What did you take from the fridge?

22 I took a strawberry.

23 (2) What would you like for breakfast?

24 I'll get the milk.

25 In (1), a QUANTITY IMPLICATURE, the hearer can infer that the speaker took *only* a strawberry from
26 the fridge, because, had she taken more, she would have said so to provide a fully informative answer
27 to the question. In (2), a RELEVANCE IMPLICATURE, in a context where the available alternatives are
28 cereal or toast, the hearer can infer that the speaker wants cereal, because the world knowledge that
29 milk is required for cereal makes this a relevant answer to the question. Over the past two decades a
30 rich seam of research has been laid down on the interpretation, processing and development of
31 implicatures within Experimental Pragmatics; the majority of studies have examined quantity
32 implicatures, and only one type of implicature in isolation. The aim of the current study was to
33 investigate the developmental trajectory of different implicature types in children aged three to five
34 years, by comparing both quantity and relevance implicatures, as well as WORD LEARNING BY
35 EXCLUSION, a key skill that develops early in child language development. We also wanted to explore
36 other linguistic, cognitive and environmental factors which may play a role. We first present our
37 motivations for this study, both empirical and theoretical, before briefly surveying existing findings
38 on the development of each inference type and the contribution of other factors.

39 *Examining order of implicature acquisition*

40 Across different linguistic skills, including phonological, morphological and syntactic competence,
41 the question of the relative order of acquisition of different constructions is a fundamental one: the
42 emerging answers both increase our understanding of reliable patterns of child development, and also
43 reveal more about the linguistic properties of the structures being studied. When it comes to pragmatic
44 development, most studies either use global measures which include a wide variety of different
45 pragmatic inferences (for a review see Matthews, Biney & Abbot-Smith, 2018), or focus on individual
46 types of inference, such as ad hoc quantity implicatures. Although, as we shall see below, there is a
47 growing body of evidence about children's implicature development (see too Table 1), comparing
48 across different studies is problematic. Not only are there potentially significant task differences, even
49 within a single paradigm like sentence-to-picture-matching, but studies are sampling different
50 populations, with different languages, socioeconomic properties and educational experiences. This
51 means that taking, for example, evidence for competence in relevance implicatures at three years from
52 one study, and for competence in ad hoc quantity implicatures at four years from another study,
53 cannot lead us to confidently infer that relevance inferences are acquired before ad hoc quantity
54 inferences. In addition, there is a great heterogeneity and individual difference in the *rate* of
55 acquisition across language skills (Kidd, Donnelly & Christiansen, 2018). Therefore, what is needed
56 to better understand children's pragmatic development are more studies which investigate the relative
57 acquisition of pragmatic skills within a single sample of children, together with other linguistic,
58 cognitive and environmental factors which may play an important role, so that we can examine which
59 skills co-develop with or are prerequisites for pragmatics.

60 *The role of relevance, the Question Under Discussion, and alternatives*

61 There are also theoretical reasons to examine different types of implicature together and potentially
62 expect interesting differences in their development. On a CONSTRAINT-BASED view of pragmatic

63 inference, which sits broadly within the Gricean tradition, hearers consider a whole range of sources
 64 of information in parallel in order to understand the speaker’s meaning (Degen & Tanenhaus, 2014,
 65 2019). One important factor is tracking what is relevant to the discourse, which is often characterised
 66 as the degree to which the utterance addresses the Question Under Discussion (e.g. Roberts, 2012).
 67 The QUESTION UNDER DISCUSSION (QUD) does not have to be an explicit question, as in examples
 68 (1) and (2), but can be implicit in the topic of discourse or the subgoal of conversation mutually
 69 agreed by the interlocutors. It is arguably important for all types of implicature, not just relevance
 70 (Degen & Tanenhaus, 2019).

71 In a relevance implicature, the hearer makes an elaborative inference, which forms a cohesive link
 72 based on world knowledge about what is typically the case between what is said and what is
 73 implicated (Cummings, 2005). In (2), the hearer can infer that what the speaker said is relevant by
 74 virtue of the fact (world knowledge) that milk is typically necessary for one of the breakfast options,
 75 namely cereal. In a quantity implicature, the hearer generates stronger alternatives, such as a
 76 strawberry and an apple in (1) – arguably involving elaborative inference as well, forming a cohesive
 77 link between what was said and the situation, based on knowledge of the situation or of linguistic
 78 scales – and crucially activated and constrained by the QUD (Benz & Jasinskaja, 2017). These
 79 relevant alternatives are negated to arrive at the intended meaning, *only a strawberry*. Indeed, there is
 80 empirical evidence that adult hearers do not derive an implicature when it is not relevant to the QUD
 81 (e.g. Zondervan, Meroni & Gualmini, 2008) and that a challenge for children in understanding scalar
 82 implicatures is tracking the QUD and generating relevant alternatives (Hurewitz, Papafragou,
 83 Gleitman & Gelman, 2006; Skordos & Papafragou, 2016). For example, in (3), the explicit question is
 84 informatively answered by the speaker if she means *I took at least a strawberry*; whether or not she
 85 took other items is not relevant.

- 86 (3) Did you get fruit from the fridge?
 87 I took a strawberry.

88 The acquisitional challenge for children on a constraint-based view, therefore, involves not just
 89 acquiring the inferential process, but also learning to recognise and weight constraints appropriately
 90 for a situation. In particular, they have to learn to track the QUD and apply this knowledge within the
 91 inferential process. For relevance implicatures this means forming an elaborative inference between
 92 what the speaker says and how it relates to the QUD; for quantity, it *additionally* means negating the
 93 generated relevant alternatives. Thus one would expect at the very least relevance and quantity
 94 implicatures to emerge together in development, and quite probably relevance before quantity.

95 *Acquisition of quantity implicatures*

96 To date the vast majority of studies on children’s implicature development have focussed on quantity
 97 implicatures. A range of measures have been employed, most notably Truth Value or Acceptability
 98 Judgement Tasks, and sentence-to-picture-matching tasks. For the sake of comparison, here we will
 99 concentrate on findings from picture-matching tasks – see Table 1 for a review of picture-matching
 100 studies (for more general reviews see Papafragou & Skordos, 2016; Wilson & Katsos, 2020). Picture-
 101 matching tasks have been argued to be more direct measures of children’s interpretation of
 102 implicature-triggering sentences: alternatives are presented visually and children are asked only to
 103 choose a picture. In contrast, judgement tasks may rely on metalinguistic skills, often asking children
 104 to explain their decision, and they might be susceptible to a ‘yes’ bias or pragmatic tolerance (Katsos
 105 & Bishop, 2011; Veenstra & Katsos, 2018).

106 Considering existing studies, it seems that children learn to derive AD HOC QUANTITY IMPLICATURES,
 107 as in (1), where the alternatives are contextually salient, from three years (Grosse, Schulze, Noveck,
 108 Tomasello & Katsos, under review; Stiller, Goodman & Frank, 2015; Yoon & Frank, 2019) although
 109 cross-linguistically there might be considerable variation (e.g. Fortier, Kellier, Flecha & Frank, under

110 review; Zhao, Jie, Frank & Zhou, in press). For SCALAR IMPLICATURES with the quantifier *some*,
 111 children display adult-like or above-chance rates of implicatures later, from around five years or even
 112 older (Cremers, Kane, Tieu, Kennedy, Sudo, Folli & Romoli, 2018; Hurewitz et al., 2006; Nordmeyer
 113 Yoon & Frank, 2016). The three studies which directly compare ad hoc and scalar inferences confirm
 114 this difference in developmental trajectory: Foppolo, Mazzagio, Panzeri and Surian (2020) found a
 115 difference between ad hocs and scalars in younger Italian-speaking children (aged 3;8-6;0) but not
 116 older children (aged 6;0-9;2); Grosse et al (under review) showed that German-speaking five-year-
 117 olds perform better than three-year-olds with scalar implicatures, while for ad hocs there is a similar
 118 pattern but both groups are above chance; and in American English-speaking four-year-olds,
 119 Horowitz, Schneider and Frank (2018) observed significantly worse performance on scalar
 120 implicature trials than on ad hocs, for which performance was approaching ceiling.

121 These studies are typically designed to test or have implications for an ongoing theoretical debate
 122 about the nature of scalar versus ad hoc quantity implicatures and their development. On a lexical
 123 scales account, scalar implicatures are distinct in that they rely on lexically encoded scales, such as
 124 <all, some> (Hirschberg, 1991), and children’s difficulty stems from not having acquired or having
 125 difficulty accessing these scales (e.g. Barner, Brooks & Bale, 2011; Foppolo, Guasti & Chierchia,
 126 2012). On alternative accounts, more general pragmatic factors might be driving differences, such as
 127 expectations of informativeness (e.g. Katsos & Bishop, 2011; Noveck, 2001; Papafragou & Skordos,
 128 2016). For instance, Foppolo et al (2020) set out opposing lexical and pragmatic accounts, as well as
 129 “processing” accounts, which tend to implicate “processing resources” or more specific capabilities
 130 like developing Executive Functions (e.g. Pouscoulous, Noveck, Politzer & Bastide, 2007), and
 131 propose that only lexicalist approaches predict a difference between scalar and ad hoc implicatures, as
 132 “pragmatic factors” should affect both types equally. However, it is not difficult to see how pragmatic
 133 factors could account for differences as well: for example, there might be contextual factors which
 134 make alternatives more relevant and accessible in the ad hoc case, or more low-level factors like the
 135 simpler visual scene for ad hoc implicatures. Horowitz, Schneider and Frank (2018), meanwhile,
 136 contrast the lexical account (an Alternatives Hypothesis) with a more specific hypothesis of
 137 difficulties with quantifiers (see too Hurewitz et al., 2006). While they do provide evidence that
 138 children have difficulties with quantifiers (there is no trial order effect, contra the lexical account, and
 139 there is a relationship between implicature rates and knowledge of quantifiers), to properly test the
 140 quantifier difficulties hypothesis in comparison to the lexical account, comparison with other scales is
 141 surely required, and there may be other reasons while other scales are more or less challenging than
 142 those with quantifiers (e.g. epistemic modals <must, may> are likely to be acquired still later, Ozturk
 143 & Papafragou, 2015). In other words, trying to reduce the difference between scalar implicatures with
 144 *some* and ad hocs to a single factor is problematic. Thus, we consider it more informative to approach
 145 the acquisition of implicatures within a more holistic constraint-based view, and compare ad hoc and
 146 scalar quantity implicatures with relevance implicatures. That said, both the range of current theories
 147 and existing comparative data lead us to expect ad hoc quantity implicatures to emerge before scalars
 148 in this study too.

149 *Acquisition of relevance inferences*

150 The study of the development of relevance implicatures stretches back several decades, thanks to
 151 early attention on a particular instantiation, the indirect request (e.g. Bernicot & Legros, 1987). As
 152 with quantity implicatures, early studies suggested relatively late acquisition, aged eight years and
 153 over, in all likelihood due to the metalinguistic nature of the task, asking children to explain what the
 154 speaker meant (e.g. Bucciarelli, Colle & Bara, 2003; de Villiers, de Villiers, Coles-White &
 155 Carpenter, 2009). More recently, there have been, to our knowledge, three investigations of children’s
 156 understanding of relevance implicatures using picture-matching tasks. Tribushinina (2012), Schulze,
 157 Grassmann and Tomasello (2013), and Schulze, Endesfelder Quick, Dampe and Gaum (2020) all
 158 present evidence that they are available from three years, especially in simple cases such as (4), but
 159 also in the case of (2):

160 (4) Should [child] give you the elephant?
161 I like elephants / I don't like elephants.

162 Only one previous study has compared relevance and quantity implicatures: Verbuk and Schultz
163 (2010) compared implicatures with part-whole scales with indirect requests, and did not find evidence
164 for a difference between them. However, there were a number of issues with the design: the wide age-
165 range of children in one group for analysis (5;1-8;1); the heavily metalinguistic task (requiring
166 children to explain their picture choice in order to score as correct); and the inclusion of a 'non-
167 verbal' condition, which could affect expectations about the speaker and task.

168 *Word learning by exclusion*

169 In this study, as well as testing children on quantity and relevance implicatures, we included word
170 learning by exclusion as a comparison (we use this as a general term to avoid association with a
171 particular theory such as Mutual Exclusivity bias, Markman et al., 2003). Word learning by exclusion
172 is a robust phenomenon, whereby children presented with a familiar object and a novel object will
173 choose the novel object for a novel label. On many accounts, this is a result of reasoning by exclusion
174 that the label does not refer to the familiar object (for which they already know the label) and so must
175 refer to the novel object (e.g. Clark, 1990, Halberda, 2003). This strategy is evident even in infancy,
176 from the second year of life, and strengthens over development (e.g. Graham, Poulin-Dubois & Baker,
177 1998; Halberda, 2003; Markman et al., 2003). Some have suggested that it is a pragmatic strategy,
178 with striking parallels to implicature derivation (e.g. Barner, Brooks & Bale, 2011; Clark, 1990;
179 Katsos & Bishop, 2011; Stiller, Goodman & Frank, 2015). On this account, the child can reason that
180 the speaker *intends* to refer to the novel object with the novel label, because, had she wanted to refer
181 to the familiar object, she would have used its label, being co-operative, conventional and
182 informative. Arguably, the need to track the QUD is diminished in this case, though, as the use of the
183 novel label is such a strong cue that an inference is required. Therefore, word learning by exclusion is
184 an interesting comparison to relevance and quantity implicatures, as it involves some of the same
185 reasoning as for quantity implicatures. Even on a minimal account of word learning – without full
186 reference to speaker intentions – reasoning by exclusion (negating the alternative) is common to both,
187 but overall it is a much simpler inference, which we would therefore expect it to be in place early.

188

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Table 1 Review of previous literature of implicature development with studies using a picture-matching task

Study	Implicature type	Other inferences / measures	Ages and N	Trials for critical condition	Language	Main findings
Bernicot, Laval & Chaminaud, 2007	Relevance	Indirect request, Idiom, Sarcasm	6;0-7;11 (N=20); 8;2-9;9 (N=20); 10;3-11;3, (N=20)	4	French	Best performance for Relevance (followed by indirect request, idiom and sarcasm), robustly present at 8 years.
Cremers, Kane, Tieu, Kennedy, Sudo, Folli, & Romoli, 2018	Scalar	Temporal inference; adverbial modifier under negation	4;0-5;11 (N=38)	4	UK English (Northern Ireland)	Least adult-like for scalar implicatures.
Foppolo, Mazzagio, Panzeri & Surian, 2020	Scalar and ad hoc	Comparison of TVJT and picture-matching for SIs Structural language, ToM, nonverbal IQ	3;8-6;0 (N=75), 6;1-9;2 (N=66)	4	Italian	Difference between ad hocs and SIs for younger but not older children (better with ad hocs). Correlation with structural language.
Fortier, Kellier, Flecha & Frank, under review	Ad hoc		4-6 (N=11); 6-8 (N=30); 8-10 (N=35)	2	Shipibo-Konibo	8-10 year olds understand ad hocs, in a culture with a more holistic orientation.
Grosse, Schulze, Noveck, Tomasello & Katsos, under review	Scalar and ad hoc	Under-informative condition Between group: control before critical, and vice versa	3;2-3;8 (N =24), 5;0-5;5 (N =24)	3	German	3-year-olds can derive ad hoc implicatures; difference between 3- and 5-year-olds for SIs.

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Study	Other		Ages and N	Trials for critical condition	Language	Main findings
Horowitz, Schneider & Frank, 2017	Scalar and ad hoc	'none' control. Inhibitory control; quantifier knowledge	4;0-4;6 (N=24), 4;7-4;11 (N=24) (Exp 1) 3;0-3;6 (N=12/18), 3;7-3;11 (N=13/18), 4;0-4;6 (N=14/18), 4;7-4;11 (N=12/18) (Exp 2/3 SI only)	4 (exp 1); 6 (exps 2 and 3)	American English	Developmental trend with competence increasing with age. Correlation between SIs and 'none' trials. No correlation with inhibition, controlling for age.
Hurewitz, Papafragou, Gleitman & Gelman, 2006	Scalar	Numerals	2;9-3;6 (N=12), 3;7-4;0 (N=12)	3	American English	Adult-like performance from both age groups for exact interpretation of numerals, but not SIs.
Katsos & Bishop, 2011	Scalar and ad hoc		5;1-6;1 (N=15) (Exp 3)	6	UK English	Adult-like performance for ad hocs and SIs.
Miller, Schmitt, Chang & Munn, 2005	Scalar		3;6-5;10 (N=16) (Exp 2; between subjects)	4	? American English	Effect of prosody (contrast stress): children are adult-like where 'some' is stressed.
Nordmeyer, Yoon & Frank, 2016	Ad hoc	Inhibition; negation. Reaction times	4 year-olds (N=22), 5 year-olds (N=19), 6 (N=25)	30	American English	Developmental trend (implicatures increasing with age). No evidence of a relationship between inhibition and performance on the negation or implicature tasks.
Schulze, Grassmann & Tomasello, 2013	Relevance		2;10-3;1 (N=20) and 3;10-4;1 (N=20 (Exp 3)	4	German	Simple relevance inferences derived by three-year-olds.

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Study	Other		Ages and N	Trials for critical condition	Language	Main findings
Stiller, Goodman & Frank, 2015	Ad hoc		2;0-2;11 (N=49/ 3;0-3;11 (N=50/48), 4;0- 4;11 (N=48/49) (original / replication; between subject)	4	American English	Simple ad hoc implicatures in four-year-olds and some three-year-olds (but not two-year-olds)
Tribushinina, 2012	Relevance		3;1-3;11 (N=20) and 5;1-5;11 (N=20) (Exp 1)	9*4	Dutch	Simple relevance inferences derived by three-year-olds.
Yoon & Frank, 2019	Ad hoc	Double vs single object control; varied number of distractors Reaction Times	2 year-olds (N=25/25), 3 year-olds (N=29/30), 4 year-olds (N=26/26), 5 year-olds (N=19) (original / replication)	4	American English	Developmental trend (implicatures increasing with age). For youngest children, effect of distractors: more distractor features, worse performance.
Zhao, Jie, Frank, & Zhou, in press	Scalar and ad hoc	Numerals; two different ways of expressing ad hocs. Between subject design.	4 yos (N=61), 5 yos (N=61), 6 yos (N=40), 7 yos (N=21), 8 yos (N=42)	12	Mandarin	Four-year-olds derived ad hoc inferences (and numerals) but only children aged six and over derived scalar implicatures.

189 *Linguistics, cognitive and environmental factors in pragmatic development*

190 A constraint-based view of implicature interpretation, in which the hearer has to take into account a
191 number of linguistic and contextual pieces of information, would naturally lead us to expect that
192 children's pragmatic development is associated with other linguistic, cognitive and environmental
193 factors. In this study we therefore also explore associations between children's performance with
194 implicatures, and their structural language abilities (vocabulary and grammar), socioeconomic
195 background, and THEORY OF MIND. Few developmental pragmatics studies consider how such factors
196 might interact with the experimental manipulation of the task, despite plausible reasons for their
197 importance.

198 Firstly, there are two ways that structural language could be related to implicatures in development:
199 specifically to implicature-triggering utterances, and generally to pragmatic development. For any
200 particular utterance, the vocabulary, grammatical constructions and prosody used by the speaker will
201 contribute to whether the hearer derives an implicature. As already mentioned, for some implicatures,
202 like scalars, there may be particular lexical items which present a learning challenge for children. In
203 addition, there may be a more general relationship between total vocabulary and grammar knowledge
204 and pragmatic skills: one might expect that the more structural language children have acquired, the
205 more possibility they have to access some meaning in context, practice pragmatic skills, and learn
206 how expectations of co-operativity function in conversation. Conversely, on accounts of language
207 acquisition which view pragmatic skills as fundamental, better pragmatic abilities would facilitate
208 lexical and grammatical acquisition (Bohn & Frank, 2019; Tomasello, 2003). Foppolo et al (2020)
209 and Antoniou and Katsos (2017) both found that structural language was a predictor of implicature
210 performance, in three- to nine-year-olds and six- to nine-year-olds respectively.

211 Secondly, socioeconomic status (SES) is widely reported to be connected to language development,
212 especially vocabulary (e.g. Hoff, 2006), although problems with test measures favouring middle-class
213 children have been noted. The reasons for a relationship are likely to be complex, and, as Pace, Luo,
214 Hirsh-Pasek & Golinkoff (2017) point out, have received less attention from a psycholinguistic
215 approach; they may, though, include differences in processing, in input, and in available learning
216 materials. Within experimental pragmatics, samples are typically assumed to be fairly homogenous,
217 though Antoniou and Katsos (2017), Antoniou, Veenstra, Kissine and Katsos (2020), and Schulze,
218 Endesfelder Quick, Gampe & Daum (2020) did measure SES and did not find evidence for a
219 correlation.

220 Thirdly, and very briefly given significant theoretical and empirical debate, Theory of Mind – the
221 ability to represent and reason about others' beliefs and mental states – is a central component to a
222 Gricean approach to pragmatics, in that the hearer recognises the communicative intentions of the
223 speaker, and assumes that they are truthful and knowledgeable on the relevant matter, unless there is
224 evidence to the contrary. Indeed, reasoning about the speaker's epistemic state is an integral part of
225 the pragmatic inferencing which the hearer engages in to arrive at the speaker's intended meaning. On
226 a constraint-based view, the speaker's epistemic state is likewise one of the many factors considered
227 in inferencing (Degen & Tanenhaus, 2019), and, indeed, there is evidence that adult speakers, at least,
228 are able to take the speaker's knowledge into account and derive or not derive an implicature
229 appropriately (e.g. Breheny, Ferguson & Katsos, 2013). There are, though, alternative views of
230 pragmatics, which propose that different strategies may be available for inferencing, which take into
231 consideration the speaker's knowledge more or less (e.g. Andrés-Roqueta & Katsos, 2017; Kissine,
232 2016). In children, the evidence is more mixed, with some studies finding that they are able to reason
233 about the speaker's knowledge in implicature inferencing (Kampa & Papafragou, 2020), and others
234 suggestive of children deriving implicatures before they can integrate the speaker's epistemic state
235 (e.g. Barner, Hochstein, Rubenstein & Bale, 2018).

236 *The current study*

237 To take stock: empirical investigations so far have provided evidence for the early acquisition of
238 relevance implicatures, and, separately, ad hoc quantity implicatures, which seem to emerge before
239 scalar implicatures. Word learning by exclusion, which could be a simple pragmatic inference, is
240 likely to be in place even earlier. We have also argued that developing an understanding of relevance
241 and ability to track the QUD for elaborative inferencing is important for both relevance and quantity
242 implicatures. In addition, quantity implicatures require generating and negating relevant alternatives,
243 an inference plausibly similar to reasoning by exclusion in word learning. Thus, all else being equal,
244 one might expect word learning by exclusion to be grasped first, followed by relevance implicatures,
245 and finally quantity implicatures. Additional semantic or pragmatic challenges in the acquisition of
246 quantifiers – and possibly other scales – also mean that scalar quantity implicatures are likely to be
247 acquired after ad hocs. It is also likely that children’s implicature development is associated with
248 other aspects of their linguistic and cognitive development.

249 In this study, we aimed to investigate the developmental trajectory of implicatures, and explore some
250 of the factors that may be associated with this development. We conducted a story-based picture-
251 matching task with British English-speaking three- to five-year-olds to test their ability to derive
252 relevance, ad hoc and scalar quantity implicatures and do word learning by exclusion. We therefore
253 extend the findings of previous studies, by directly comparing the developmental trajectories of both
254 relevance and quantity implicatures in a single experiment, across three age groups (three-, four- and
255 five-year-olds). We also build on other child-friendly picture-matching tasks by designing an
256 interactive ‘story’, in which there is an explicit QUD in each trial before the critical utterance:
257 children had to choose which of two pictures matched what the puppet-protagonist said he did, and
258 put it on their story board. In addition, we add an exploratory analysis of the association of structural
259 language, SES and Theory of Mind (using standard measures for each) with implicature
260 interpretation.

261 **Method**

262 We designed a picture-matching task, inspired particularly by Stiller, Goodman and Frank’s (2015),
263 Grosse et al’s (under review) and Schulze, Grassmann and Tomasello’s (2013) studies, which were
264 available when we were commenced this study (in pre-print form or as conference proceedings).
265 However, we created a story-based task to make it more naturalistic and child-friendly, and because a
266 rich discourse context has been suggested to facilitate children’s inference-making (Hurewitz et al.,
267 2006). We also added a word learning by exclusion condition, based on one standard version of the
268 task (Markman & Wachtel, 1988). The aim was to test children’s derivation of quantity, relevance and
269 word learning inferences in a supportive context, as well as to gather correlational measures of
270 structural language knowledge, SES and Theory of Mind, using standard tests. The full protocol and
271 stimuli can be accessed at osf.io/75uv4/.

272 *Participants*

273 Participants aged 2;8–5;11 were recruited from Foundation classes in two local primary schools in
274 UK, from nurseries and preschools, and from personal contacts. Parents provided consent for children
275 to participate, via an opt-in or opt-out procedure depending on the setting’s policy. The study received
276 approval from the University of Cambridge Psychology Ethics Committee.

277 In total, 135 children were recruited. Some participants were excluded from analysis because of too
278 noisy an environment (N = 2), failure to finish the task (N = 8), or declared developmental disorder (N
279 = 2). In addition, some children were recruited (given parental consent) but chose not to take part in
280 the study or were absent from school or nursery at the time of testing (N = 17). We also collected
281 information on the languages spoken by the children, and for this study present results only for
282 monolingual children, excluding 35 bilingual children who also completed the tasks: the question of

283 the effect of multilingual acquisition on pragmatic skills is an interesting one which merits
 284 investigation on its own terms (Antoniou et al., 2020; Antoniou & Katsos, 2017). The responses from
 285 71 monolingual children were included in the final analysis – see Table 2. For the exploratory analysis
 286 of the association of structural language, SES and Theory of Mind, we included only those children
 287 who had completed all tests and the parental background questionnaire, which left 58 children.

288 In addition, 28 children were recruited from two other local primary schools for pretesting and
 289 piloting of this study. The adult control group (N=15) were recruited via Prolific Academic, an online
 290 recruitment platform for research.

291 *Table 2 Information about participants*

Age group	Participants	Females	Mean age (months)	Standard Deviation
2;8–3;11	25	13	40.9	4.2
4;0–4;11	25	11	54.0	3.6
5;0–5;11	21	10	63.8	2.7
Total	71	34		

292

293 *Table 3 Information about participants for exploratory analysis of subset of participants*

Age group	Participants	Females	Mean age (months)	Standard Deviation
2;8–3;11	17	10	40.4	4.2
4;0–4;11	21	10	54.7	3.4
5;0–5;11	20	9	63.7	2.8
Total	58	29		

294

295 *Stimuli*

296 The picture-matching task was presented as physical story books in a small folder, with laminated
 297 pictures attached by magnets so that they could easily be removed by participants and placed on their
 298 magnetic ‘story board’. Each item consisted of a) a context sentence, b) a question, and c) the critical
 299 or control utterance (an answer to the question). The context sentence and question were uttered by
 300 the experimenter and accompanied by a single picture in the book; the critical utterance was given by
 301 a puppet (the protagonist in the story) with pre-recorded voice and accompanied by two pictures side
 302 by side in the book. The puppet was always a male, and the experimenter a female; having pre-
 303 recorded utterances has the advantage that all children hear the critical utterance in the same way.
 304 Pictures in the picture-book were photographs sourced from the BOSS Database (Brodeur, Dionne-
 305 Dostie, Montreuil & Lepage, 2010), Pixabay, a database of CC0 licensed images (Braxmeier &
 306 Steinberger, 2017), or via an online search for images labelled for non-commercial reuse. They were
 307 edited using GIMP (Kimball, Mattis & The Gimp Development Team, 2016).

308 We tested four inference types – relevance, ad hoc quantity, scalar quantity and word learning by
 309 exclusion – in two conditions: critical (where an implicature was intended by the speaker) and control
 310 (where no implicature was intended by the speaker and the answer to the QUD was addressed by the
 311 literal meaning of the utterance) – see Tables 4 and 5 for examples. Relevance, ad hoc quantity and
 312 scalar quantity were mixed across 4 stories, each with 6 trials, one in critical and one in control

Development of quantity and relevance



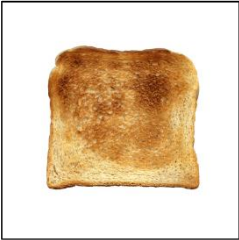
313 condition for each implicature type; children therefore heard 4 trials for each condition for each
 314 implicature type overall (32 trials). The word learning by exclusion trials (again, four in critical and
 315 four in control conditions) were always presented in a block as the final story: this was so that the
 316 puppet’s use of novel words did not affect the participant’s perception of him as a cooperative
 317 speaker. For word learning, there was also only a minimal context phase (e.g. ‘I went into the shop
 318 and...’) so that the discourse did not provide any competing cues to the intended referent.

319 *Table 4 Experiment example items*

	Context sentence and question	Critical utterance	Control utterance	Critical picture choice	Control picture choice
Relevance	It was breakfast time. Bob’s dad asked, ‘What would you like for breakfast?’	And I said, ‘I’ll get the milk.’	And I said, ‘I’d like toast.’	Cereal	Toast
Ad hoc	Bob was getting ready for school. His mum asked, ‘What have you packed in your bag?’	And I said, ‘I packed a hat.’	And I said, ‘I packed a book and a hat.’	Hat	Book and hat
Scalar	Bob made a crash in the kitchen. His dad asked, ‘What have you done with the pile of plates?’	And I said, ‘I broke some of the plates.’	And I said, ‘I broke all of the plates.’	Some (not all) plates broken	All plates broken
Word learning by exclusion	He went further inside and...	‘I picked a dax.’	‘I picked a fork.’	Novel object	Fork

320

321 *Table 5 Examples of visual stimuli for each inference type and condition*

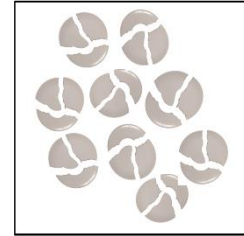
	Context picture	Critical picture choice	Control picture choice
Relevance			

Development of quantity and relevance

Ad hoc



Scalar



Word learning by
exclusion



322

323 For relevance, the question was always about an activity or object the puppet wanted, e.g. ‘What
324 would you like for breakfast?’, and the puppet answered either directly (in the control condition), e.g.
325 *I’d like toast*, or indirectly, triggering a relevance implicature: *I’ll get the milk*. The two pictures to
326 choose from showed a different item that represented the activity (e.g. eating cereal or toast). In the
327 control condition, only one of the pictures depicted the utterance’s meaning; in the critical condition,
328 on the literal meaning, neither picture seemed relevant, so the choice was ambiguous; on the
329 implicated meaning, one of the pictures matched. The items were devised via pre-tests to make sure
330 that children knew the association between the relevant object (e.g. milk) and activity (e.g. eating
331 cereal).

332 For ad hoc quantity, the puppet said, for instance, *I packed a hat* in the critical condition, and *I packed*
333 *a book and a hat*, in the control condition. One picture showed a hat, and the other a hat and a book,
334 so that in the critical condition both were semantic matches for the utterance, but only one matched
335 the implicature, ‘I packed only a hat’. Likewise, in the scalar quantity condition, the puppet said, for
336 example, *I broke some of the plates* (critical condition) or *I broke all of the plates* (control condition),
337 and the pictures showed either some (but not all) or all of the plates broken. We used *some of* rather
338 than *some*, in line with other developmental studies (e.g. Horowitz et al., 2018) and as it is known to
339 facilitate scalar implicature derivation (Degen & Tanenhaus, 2014). In addition, all pictures displayed
340 a number of objects well above the subitizing range, so that numerals were not competing alternatives.

341 Finally, for word learning by exclusion, the puppet said *I picked a dax* or *I picked a fork*, and one
342 picture displayed a novel object, while the other a familiar object for the familiar label. The novel
343 words were taken from other studies and consisted of 4 monosyllabic and 4 bisyllabic words with
344 English phonotactics (Barner & Snedeker, 2008; Diesendruck et al., 2003; Diesendruck & Markson,
345 2001; Halberda, 2003). The novel objects were pretested with adults to make sure that a majority of
346 adults did not recognise them. Known items were also pretested with children to make sure they were
347 clearly identifiable.

348 Participants saw only the critical or control condition for any one item; items within each story were
349 rotated across participant lists, and arranged such that no two of any utterance type appeared one after
350 the other and no more than two of the critical or control condition appeared together; and the first four
351 stories themselves were rotated. This counter-balanced design produced 48 lists. In addition, across
352 lists, the position of the pictures (left or right) was counter-balanced.

353 *Procedure*

354 Children were tested individually in their school, nursery or home. They sat at a table with the picture-
355 book in front of them on a book rest, and the magnetic story board on the table in front. The
356 experimenter sat to the side, so that the puppet, picture book and computer (to play the pre-recorded
357 utterances) could all easily be operated. After the experimenter explained the activity, there was a
358 warm-up phase with a short story consisting of four unambiguous trials; then the experimenter asked
359 the children whether they would like to go on to the next story. During the context sentence and
360 question, the experimenter looked between the children and pictures to establish joint attention, but
361 during the critical utterance, she looked at the puppet so that the children's choice would not be
362 influenced by the experimenter's gaze. If the child was unsure and asked the experimenter for help,
363 the experimenter looked straight at the children, and encouraged them to *choose the picture that goes*
364 *with the story*. If children tried to choose both pictures, the experimenter gave a reminder to choose
365 just one. At the end of the session, which took about 20 minutes, children were given a sticker as a
366 thank you. Their responses were recorded as a photograph of the story boards showing their selected
367 pictures. The adult control group completed an online version of the task, using Qualtrics (*Qualtrics*,
368 2016)

369 In a second testing session, children were given the structural language and Theory of Mind measures.
370 The British Picture Vocabulary Scale-3 (Dunn, Dunn, Sewell, Styles, Brzyska, Shamsan & Burge,
371 2009) was used to test receptive vocabulary, and a reduced version of the Test of Receptive Grammar
372 II (Bishop, 2003) was used to test grammar, with 20 items instead of 80, one from each block of the
373 full TROG II (this reduced testing time for the children; the abbreviated version tested each of the
374 twenty sentence types of the full TROG II but with a single trial per sentence type). To measure
375 Theory of Mind, two false belief tasks were used: the Change of Location, or Sally-Anne, task
376 (Baron-Cohen, Leslie & Frith, 1985; Wimmer & Perner, 1983), which was acted out with puppets and
377 props, and the Unexpected Contents task (Perner et al., 1987). Parents were asked to fill in a
378 background questionnaire which asked about language exposure (based on the Alberta Language
379 Environment Questionnaire, Paradis, 2011), and about SES via the Family Affluence Scale (Boyce,
380 Tosheim, Currie & Zambon, 2006) and parental education.

381 **Results**

382 **Coding**

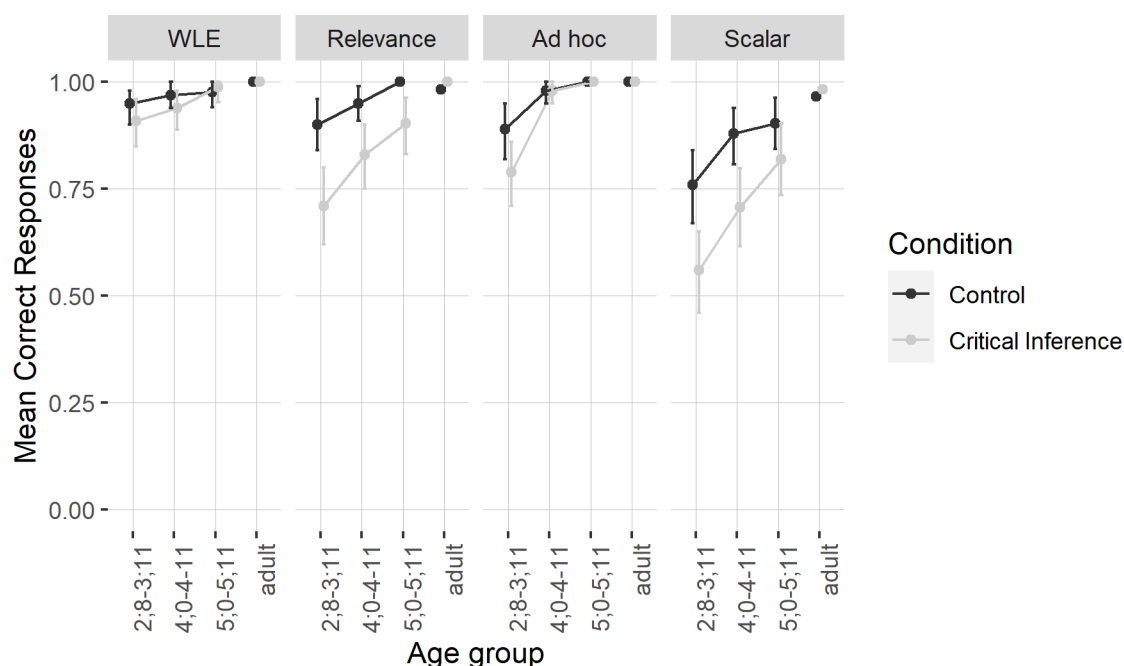
383 For the implicature task, the picture choices were coded as matching the implicature or control
384 utterance (e.g. the picture with one object or with two, for ad hocs), and this was then converted to
385 'correct' or 'incorrect' depending on the condition for each item. For the BPVS-3 and TROG II, raw
386 scores were calculated and used in analyses. In the Theory of Mind tasks, children could score a
387 maximum of three: one in the Change of Location task, and two in the Unexpected Contents task.
388 From the background questionnaire, SES scores for each component (Family Affluence Scale, and
389 parental education) were first centred and scaled, and then a mean calculated for each participant
390 combining them, so that the two were equally weighted.

391 **Analysis**

392 There is a clear developmental trend for ad hoc, scalar and relevance implicatures, which improve
393 with age, but not for word learning by exclusion inferences which are already approaching ceiling in

394 the youngest group. Children also perform worse with scalar trials compared to other inference types.
 395 Accuracy on control trials is always better than on critical inference trials. This overall pattern is
 396 consistent with previous research (e.g. Foppolo et al., 2020; Grosse et al., under review; Horowitz et
 397 al., 2018), which suggests the paradigm is an appropriate measure for implicature comprehension. The
 398 proportion of correct responses for all inference types, condition and age is shown in Figure 1. Adults
 399 were at ceiling (over 95% correct) across all trial types (Figure 2) and are not included in further
 400 analysis.

401



402

403 *Figure 1 Proportion of correct responses for word learning by exclusion (W), relevance (R), ad hoc quantity (A)*
 404 *and scalar quantity (S) inferences. Error bars show bootstrapped 95% confidence intervals for between-subject*
 405 *comparison*

406 *Table 6 Proportion of correct responses by condition, inference type and age group*

Age group	Trial type	Word learning	Relevance	Ad hoc	Scalar
2;8–3;11	Critical	0.91	0.71	0.79	0.56
3;11	Control	0.95	0.9	0.89	0.76
4;0–4;11	Critical	0.94	0.83	0.98	0.71
4;11	Control	0.97	0.95	0.98	0.88
5;0–5;11	Critical	0.99	0.9	1	0.82
5;11	Control	0.98	1	1	0.9

407

408 To examine the developmental trajectories of the different inference types, we ran a mixed-effects
 409 logistic regression model, using the *lme4* package in R (Bates, Mächler, Bolker & Walker, 2015; R
 410 Core Team, 2016). The maximal model with all random effects would not converge, and so, following
 411 Barr, Levy, Scheepers and Tily (2013), we fitted separate models with by-item and by-subject random

412 effects, and here present the more conservative model with by-item random effects. A model with
 413 condition, inference type and age group as fixed effects (with sum coding), and item by condition, age
 414 group and story order, indicates a main effect of condition, such that the control condition is higher
 415 than the grand mean ($\beta = .53$, $p < .001$); a main effect of scalar inference type, such that the scalar
 416 type is lower than the grand mean ($\beta = -1.25$, $p < .001$); and an effect of the age group 2;8–3;11, such
 417 that it is lower than the grand mean ($\beta = -1.02$, $p < .001$) – see Table 7.

418

419 *Table 7 Mixed-effects logistic regression model: Response ~ Condition + Type + Age group + (1 + Condition +*
 420 *Age group + Block | Item), using glmer, family = binomial, optimizer = bobyqa, backward difference coding*

	Estimate	SE	z	p
Intercept	2.8	.16	17.1	< .001
Control	.53	.13	4.19	< .001
Ad Hoc	.37	.22	1.69	.08
Relevance	-.14	.19	-.78	.44
Scalar	-1.25	.12	-6.43	< .001
2;8–3;11	-1.02	.16	-6.34	< .001
4;0–4;11	.015	.14	.11	.92

421

422 To test in particular whether the order of acquisition of inference types was as we predicted, we fitted
 423 a second, theoretically-informed model, with the factors coded with successive difference contrasts,
 424 so that each level within a factor is compared to the previous one. The comparison order was control–
 425 critical for condition, word learning–relevance–ad hoc–scalar for type, and decreasing age groups.
 426 This indicates a difference in condition, such that the rate of correct responses for critical trials is
 427 lower than for control trials ($\beta = -1.06$, $p < .001$); a difference between relevance and word learning
 428 by exclusion, such that rate of correct response is lower for relevance ($\beta = -1.18$, $p = .0024$); no
 429 difference between relevance and ad hocs; but a difference between ad hocs and scalars, with scalars
 430 lower than ad hocs ($\beta = -1.63$, $p < .001$). There is also a difference between age groups: 4-year-olds
 431 perform worse overall than 5-year-olds ($\beta = -.99$, $p = .0024$), and 3-year-olds worse than 4-year-olds
 432 ($\beta = -1.04$, $p < .001$) – Table 8.

433 *Table 8 Mixed-effects logistic regression model: Response ~ Condition + Type + Age group + (1 + Condition +*
 434 *Age group + Block | Item), using glmer, family = binomial, optimizer = bobyqa, backward difference coding*

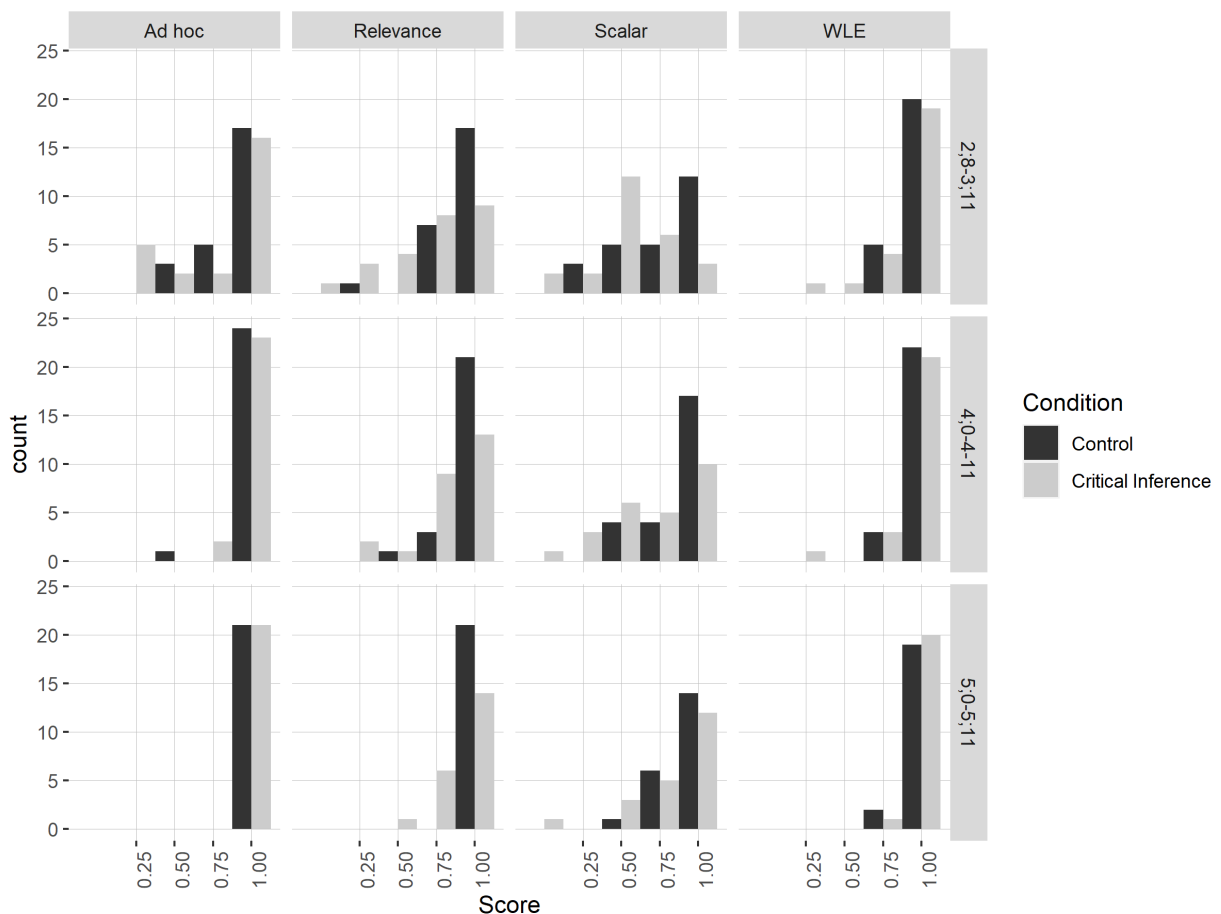
	Estimate	SE	z	p
Intercept	2.80	.16	17.1	< .001
Critical – Control	-1.06	.25	-4.20	< .001
R – WLE	-1.18	.39	-3.03	.0024
AH – R	.052	.32	1.64	.10
S - AH	-1.63	.33	-4.89	< .001
4;0–4;11 – 5;0–5;11	-.99	.33	-3.04	.0024
2;8–3;11 – 4;0–4;11	-1.04	.20	-5.05	< .001

435

Development of quantity and relevance

436 In a post hoc exploration of the data, we first examined the distribution of scores, as previous studies
 437 have observed a bimodal distribution particularly for scalar implicatures, such that children tend to
 438 consistently derive or not derive *some but not all* inferences (Foppolo et al., 2020; Horowitz et al.,
 439 2018). In our study, though, histograms suggest no evidence for a bimodal distribution for any age
 440 group, and in particular for the youngest age group with scalars, the modal value is .5, and for all
 441 other ages the distribution is skewed towards ceiling performance – Figure 3. Secondly, we
 442 considered whether there were any practice effects, such that children’s performance improved over
 443 the task, through model comparison, with and without story order – this was for relevance, ad hoc and
 444 scalar inferences only across the first four stories, as word learning trials were always presented in the
 445 final story. Overall, there was no effect of adding story order to the model – either in general or
 446 considering only scalar inferences (Tables 9 and 10). Finally, we looked at the relationship between
 447 performance for relevance and quantity implicatures by conducting partial correlations for scores in
 448 the critical condition, controlling for language (the control condition) and age in months. For scalar
 449 implicatures, there is a significant positive relationship of small to moderate size with relevance ($\tau =$
 450 $.21, z = 2.5, p = .012$); for ad hocs, there is no significantly positive relationship ($\tau = .078, z = .94, p =$
 451 $.35$).

452



453

454 *Figure 2 Distribution of participant scores by age, inference type and condition*

455 *Table 9 ANOVA model comparison for effect of block order, using glmer, family = binomial, optimizer =*

456 *bobyqa, sum coding*

Model	Df	AIC	Log Lik	Deviance	χ^2	p
Score ~ 1 + (1 + Critical + Age group + Trial_block Item)	29	1256.8	-599.4	1198.8		
Score ~ Critical + (1 + Critical + Age group + trial_block Item)	30	1249.5	-594.7	1189.5	9.35	.002
Score ~ Critical + Type + (1 + Critical + Age group + Trial_block Item)	32	1241.8	-588.9	1177.8	11.69	.003
Score ~ Critical + Type + Age group + (1 + Critical + Age group + Trial_block Item)	34	1215.8	-573.9	1147.8	30.01	< .001
Score ~ Critical + Type + Age group + Trial_block + (1 + Critical + Age group + Trial_block Item)	37	1218.1	-572.0	1144.1	3.68	.3

457

458 *Table 10 ANOVA model comparison for effect of block order for scalar trials, using glmer, family = binomial,*
 459 *optimizer = bobyqa, sum coding*

Model	Df	AIC	Log Lik	Deviance	χ^2	p
Score ~ 1 + (1 + Critical + Age group + Trial_block Item)	29	636.5	-289.3	578.5		
Score ~ Critical + (1 + Critical + Age group + trial_block Item)	30	635.2	-287.6	575.2	3.29	.07
Score ~ Critical + Type + (1 + Critical + Age group + Trial_block Item)	32	629.7	-282.9	565.7	9.5	.009
Score ~ Critical + Type + Age group + Trial_block + (1 + Critical + Age group + Trial_block Item)	35	633.1	-281.6	563.1	2.8	.46

460

461 In an exploratory analysis, we investigated the associations of structural language, SES and Theory of
 462 Mind with performance on the implicature task. Not all children completed both sessions or returned
 463 the parental background questionnaire, so this analysis was conducted on a subset of 58 children for
 464 whom all data was available. We conducted model comparison using the anova function with mixed-
 465 effects logistic regression models, using implicature scores in the critical condition (for relevance, ad
 466 hoc and scalar implicatures) as the outcome variable. The BPVS-3 and the TROG II scores were
 467 centred and scaled, and then a mean for each participant calculated, to provide a composite structural

468 language score. Age (in months), structural language, Theory of Mind and SES scores were each
 469 centred and scaled; gender was coded with sum contrasts. We added the factors in the following
 470 order: gender, structural language, SES and Theory of Mind. This was because we wanted to control
 471 for the effect of structural language in assessing the contribution of Theory of Mind, as it is arguably
 472 related to mentalising (Milligan, Astington & Dack, 2007); likewise, given the association of
 473 vocabulary with SES, we wanted to see whether SES independently predicted pragmatic performance
 474 (Pace et al., 2017). Structural language was the only factor which significantly improved the model,
 475 once age gender and SES are taken into account ($\chi^2(1) = 6.85, p = .009$) – Table 11.

476 *Table 11 ANOVA model comparison for Age, Gender, structural language, SES and ToM for monolinguals*

Model	Df	AIC	Log Lik	Deviance	χ^2	p
Score ~ 1 + (1 + Age + Gender + SES + Language + ToM Item.no)	22	609.62	-282.81	565.62		
Score ~ Age + (random effects)	23	582.00	-268.00	536.00	29.62	< .001
Score ~ Age + Gender + (random effects)	24	583.79	-267.90	535.79	.21	.65
Score ~ Age + Gender + Structural Language + (random effects)	25	578.95	-264.47	528.95	6.85	.009
Score ~ Age + Gender + Structural Language + SES + (random effects)	26	579.60	-263.80	527.60	1.35	.25
Score ~ Age + Gender + Structural Language + SES + ToM + (random effects)	27	580.97	-263.49	526.97	.63	.43

477

478 **Discussion**

479 In our study, we found evidence that the preschool years, aged three to five, are important ones for
 480 pragmatic development: the ability to derive some implicatures, like ad hoc quantity and simple
 481 relevance, emerges reliably in the fourth year of life, and continues to improve over the following
 482 years. Overall, children's performance increased with age, and each age group performed better than
 483 the previous one, and it was better overall in control trials (which required no pragmatic inference)
 484 compared to critical trials (which required an implicature to be derived). We also observed different
 485 developmental trajectories across inference types, with word learning by exclusion in place first,
 486 followed by relevance and ad hoc quantity, and finally scalar quantity implicatures.

487 These findings complement others which have found that children aged three are able to derive ad hoc
 488 quantity and, separately, relevance implicatures (Grosse et al., under review; Schulze et al., 2013;
 489 Stiller et al., 2015; Tribushinina, 2012; Yoon & Frank, 2019), and extend them by showing this
 490 competence in a single sample of children and in a task which requires both kinds of inference to be
 491 made. Similarly, scalar implicatures with *some* prove to be more challenging than ad hoc quantity
 492 implicatures, again complementing existing findings (Foppolo et al., 2020; Grosse et al., under
 493 review; Horowitz et al., 2018), but for the first time indicating how this pattern develops over three
 494 successive years.

495 Based on the notion that both relevance and quantity implicatures crucially involve understanding
 496 relevance and tracking QUD, but quantity in addition involves generating and negating alternatives,
 497 we tentatively predicted that we might see relevance implicatures emerging first. Contrary to this
 498 expectation, we did not find evidence for a difference between relevance and ad hoc performance.
 499 There could be multiple possible reasons for this: the task may have not been sensitive enough to

500 capture any difference, for example if the relevance items were harder than ad hoc items for an
501 independent reason, such as the background knowledge they required; or it may be that once children
502 can appreciate relevance and track the QUD they are relatively easily able to integrate this with
503 generating and negating relevant alternatives in a quantity implicature – certainly the basic exclusion
504 inferential mechanism seems to be in place early, based on ceiling performance in the word learning
505 by exclusion condition. In other words, these results do not yet constitute evidence against the key
506 role of developing an ability to understand relevance and track the QUD, but rather invite further
507 research. Similarly, given these shared requirements between quantity and relevance inferencing, we
508 expected to see a relationship between performance across SIs, ad hocs and relevance implicatures.
509 However, the results of the exploratory correlational analyses with the youngest age group were
510 mixed: relevance and scalar inferences were correlated, but relevance and ad hoc inferences were not.
511 It could be that the correlation of performance on relevance and scalar inferences reflects the shared
512 components, while the lack of correlation between ad hocs and relevance is due to the lack of
513 variation in ad hocs. Alternatively, it could be that the correlation we did observe merely reflects
514 unrelated similarities and differences in the stimuli across the implicature types; future task
515 improvements, discussed below, could elucidate this.

516 As in other studies, we observed scalar implicatures to be the latest in which children become
517 competent. The youngest children, in particular, are not at ceiling in the control condition, with *all*,
518 which suggests that learning the semantics of quantifiers per se – let alone learning scales or accessing
519 the relevant alternative – might be one particular challenge, in line with Horowitz, Schneider and
520 Frank’s (2018) findings that quantifier knowledge is one key challenge for scalar implicatures.
521 Explaining the difference between control and critical conditions, though, is not possible with this
522 kind of design, i.e. for those children who know the semantics of *some* and *all*, one cannot tease apart
523 with a simple picture-selection task whether the remaining challenge is learning that they are
524 scalemates, or learning to generate *all* as a relevant alternative to *some*; this would require further
525 experimental manipulation (e.g. Barner et al., 2011).

526 Interestingly, we did not observe a bimodal distribution for scalar implicatures, contrary to some
527 previous studies where children are consistently correct or incorrect (Foppolo et al., 2020, Experiment
528 1; Guasti et al., 2005; Horowitz et al., 2018; Skordos & Papafragou, 2016). For the youngest age
529 group, the modal score was .5, while for all other age groups it was 1, with the distribution skewed
530 towards ceiling performance. One possible reason for this might be task differences: Foppolo et al
531 (2020, Experiment 1), Guasti et al (2005) and Skordos & Papafragou (2016) all employ a Truth Value
532 Judgement task, with a single inference type. Horowitz, Schneider and Frank (2018) do use a picture-
533 matching task, but they test only quantity implicatures (ad hoc and scalar in Experiment 1, and only
534 scalar in Experiments 2-4); it could be that switching between relevance and quantity in our task
535 meant that quantity was not highlighted as an important part of the QUD so much. Furthermore, the
536 stimuli in Horowitz, Schneider and Frank (2018) contained either four of one object type (e.g. four
537 cats) or two of one type and two of another (e.g. two cats and two birds), whereas in our study a larger
538 number of objects had some property or not (e.g. all plates were broken or not); in the case where
539 children do not derive a scalar implicature, and therefore have to guess between the two pictures, as
540 both match the literal *at least some* interpretation, it could be that the picture matching *all* was more
541 salient and more likely to be chosen in Horowitz, Schneider and Frank’s design. In addition, if
542 children were simply ignoring the quantifier, they would arrive at the wrong picture consistently in
543 their design, by way of an ad hoc implicature (‘some of the animals are cats’ would be interpreted as
544 ‘the animals are cats and nothing else’), whereas for our design object type does not provide any
545 further strategy for disambiguating the utterance. This highlights the potentially significant difference
546 apparently small changes in design can make in the way that they affect the communicative context.

547 Finally, we did not find evidence for a practice effect, either in general or for scalar inferences in
548 particular: adding in the story order (with each story containing one critical and one control for each

549 implicature type) did not improve the fit of the model. Existing studies are mixed in their findings on
550 order effects: Horowitz, Schneider and Frank (2018) also did not observe an effect, while Grosse et al
551 (under review) and Skordos and Papafragou (2016) did see an advantage in hearing the stronger
552 alternative *all* before a critical *some* implicature trial, in a picture-matching and judgement task,
553 respectively. It is likely that in our case the switching between three implicature types may have
554 removed any effect of lower-level priming or activation of the alternative; indeed, Horowitz and
555 Frank (2015) observed worse performance when ad hoc and scalar trials were mixed together,
556 compared to just testing scalars.

557 In our exploratory analysis of linguistic, sociocognitive and environmental factors which may affect
558 children's pragmatic development, we found that only structural language (a composite of receptive
559 vocabulary and grammar) predicted children's pragmatic performance (their score on relevance, ad
560 hoc and scalar implicature trials), once gender and age were controlled for. Again this complements
561 emerging findings in the literature of the association between pragmatic and linguistic skills in older
562 children (Antoniou & Katsos, 2017; Foppolo et al., 2020) and with global pragmatics measures
563 (Matthews et al., 2018). Theoretically this association could be expected in either direction (structural
564 language contributing to pragmatic skills or vice versa) or, most likely, bidirectional: for any
565 particular utterance, the vocabulary and grammatical constructions used trigger or constrain any
566 implicature derived, and the more linguistic experience that has contributed to vocabulary and
567 grammatical knowledge, the more opportunities to practice pragmatic skills as well; on the other hand
568 pragmatic inferencing is a key way that children can learn the meaning of new words or constructions
569 (Bohn & Frank, 2019; Horowitz & Frank, 2016) and semantic and pragmatic skills are difficult to
570 disentangle, especially developmentally (Matthews et al., 2018). Interestingly, this pattern has also
571 emerged in a related but functionally distinct line of research: children's development of reading
572 inferences. While the type of inference tested is typically different, longitudinal studies have found
573 bidirectional associations, such that vocabulary skills predict later inferencing skills, which in turn
574 predict later vocabulary skills (Language and Reading Research Consortium, Currie & Muijselaar,
575 2019). Future work could adopt such longitudinal designs for implicatures as well, to begin to
576 understand the directionality of influence; in addition, more investigation is needed of the contribution
577 of other factors such as the similarity of tasks (in our study, both the structural language and
578 implicature tasks were essentially sentence- or word-to-picture-matching).

579 We did not observe evidence for an effect of SES on implicature performance (controlling for
580 language). This stands in contrast to the strong associations between structural language and SES but
581 echoes the findings of other studies on children's implicature development (Antoniou et al., 2020;
582 Antoniou & Katsos, 2017; Schulze et al., 2020). However, given that none of the studies on
583 implicatures, including this one, were explicitly designed to test the association of SES and pragmatic
584 skill, more research in this area is clearly needed to ascertain whether SES only has an affect on
585 pragmatic development as mediated by structural language skills, whether it contributes
586 independently, or not at all. If pragmatic skills like implicature derivation turn out to be less
587 influenced by differences in SES than structural language skills like vocabulary, this raises interesting
588 questions to do with the prerequisites of pragmatic development and the role played by the input.

589 We also did not observe any effect of Theory of Mind, controlling for language and SES, which is
590 unexpected given a Gricean approach to pragmatics which implicates reasoning about the speaker's
591 knowledge and beliefs, and a constraint-based approach in the same spirit, where tracking a mutual
592 QUD is important (Degen & Tanenhaus, 2014; Grice, 1989). Alternative pragmatic accounts (e.g.
593 Andrés-Roqueta & Katsos, 2017; Kissine, 2016) propose that some pragmatic inference types,
594 including some quantity implicatures, are available without sophisticated mentalising in some
595 communicative situations. For instance, simple scalar or ad hoc implicatures could be derived through
596 an egocentric search for relevance, based on an awareness that more informative descriptions are
597 preferred: by reasoning that, for instance, *I broke some of the plates* is an underinformative

598 description of a picture in which all the plates are broken, and so matching the less informative term
599 (e.g. *some*) to the correct picture, without attributing any intentions to communicate this enriched
600 meaning on the part of the speaker. There is a small but growing range of evidence to support these
601 alternative views (e.g. Andrés-Roqueta & Katsos, 2020; Wilson et al., under revision). Some
602 reflection, though, shows that correlating Theory of Mind tests with performance on implicature tasks
603 is problematic for a number of reasons: they have their own linguistic and cognitive demands which
604 may obscure children’s actual ability with False Belief, or at least present additional challenges to the
605 implicature task (Rubio-Fernández & Geurts, 2013, 2016). In addition, with a range of possible scores
606 of 0-3 for the Change-of-Location and Unexpected Contents tasks, there is not much variance for
607 correlational analyses. Moreover, while these tasks are often taken as a “gold standard” for Theory of
608 Mind, they measure False Belief, which is only one aspect of mentalising, and may not be required for
609 implicatures in a simple communicative situation such as in our picture-matching task. An approach
610 which could offer clearer interpretation of results would involve experimental manipulation of Theory
611 of Mind within a pragmatic inferencing task, such as manipulating whether or not the speaker is
612 knowledgeable (for adults see Breheny et al., 2013; and for paradigms suitable for children see
613 Kampa & Papafragou, 2020, and Wilson et al., under review).

614 One strength of this study was the way in which several inference types were combined in a single
615 task, with a more naturalistic story task with context sentence and explicit QUD. Future studies could
616 further improve this combination of a more naturalistic task with experimental control: in particular,
617 the relationship of the explicit QUD to the critical utterance could be more tightly controlled across
618 inference types. For ad hocs, a question of the type, *what did you take from the fridge?* made an
619 exhaustive, ad hoc implicature interpretation highly relevant; for scalars, a question of the type *what*
620 *did you do with the pile of plates?* may have made a scalar *some but not all* interpretation less relevant
621 compared to an action (*I broke some/all of them*), even though the question was similar in form to the
622 question for ad hocs. Likewise, as in Horowitz, Schneider and Frank’s (2018) design, having the same
623 visual stimuli across all inference types would be an improvement, reducing possible differences
624 between types due to item effects. Further, while the relevance items were based closely on previous
625 studies (Schulze, Grassmann and Tomasello, 2013), one potential concern with them is that the
626 correct picture could be chosen purely based on a semantic association between the key word in the
627 utterance and the picture. That is, instead of using semantic and world knowledge in a pragmatic
628 inference to derive the speaker’s intended relevant meaning, the association, such as ‘milk goes with
629 cereal’ (rather than toast) or ‘brushes go with paint’ (rather than crayons) is used to solve the task
630 without reference to the speaker. In our study, the majority of items were arguably open to this
631 interpretation; one exception, for instance, was:

632 (5) What fruit do you want to pick?

633 I’ll get a ladder.

634 (Choice: apple or strawberries)

635 Future studies could use these kinds of items, while also making sure that children possess the
636 relevant world knowledge, in order to rule out the possibility of using a simple association strategy.

637 While in our study we treated age group as a main predictor and compared performance across age
638 groups, in line with previous studies, the different developmental trajectories of different inferences,
639 and the association with at least one other developmental factor (structural language), suggests that a
640 fruitful way forward in future research could be to examine children’s development of pragmatic
641 inferences primarily in relation to other skills. In other words, the driving question becomes not, ‘at
642 what age can children derive a certain implicature?’, but instead ‘which developing skills are
643 associated with or necessary for a certain implicature?’. Given that there is great variation in age of
644 acquisition for many linguistic skills (Kidd et al., 2018), this could enhance our understanding more

645 than only comparing children by age groups. That said, this study also raises the question of what it is
646 that develops around the fourth year of life which enables implicature comprehension to improve,
647 when word learning by exclusion is grasped much earlier. Indeed, studies which have tested two-year-
648 olds with ad hoc implicatures, even with specially adapted designs, have not found evidence for
649 competence at that age (Horowitz et al., 2018; Stiller et al., 2015). It could be that completely
650 different experimental paradigms which are more social and interactive in nature could reveal the
651 beginnings of implicature understanding: Schulze and Tomasello (2015), for instance, found that even
652 18-month-olds are able to interpret an intentional non-verbal indirect request in the context of a game
653 (in contrast to the same action performed unintentionally).

654 In sum, the findings of our study suggest that the preschool years, ages three to five, are crucial for
655 children's developing understanding of implicatures: children aged three years are able to derive some
656 types of implicature, like relevance and simple ad hoc quantity, and this continues to improve through
657 to age four or five. Scalar implicatures with quantifiers, though, are more challenging, while word
658 learning by exclusion inferences are in place early. Within a constraint-based approach to
659 implicatures, we argued theoretically for a key role in learning to understand relevance and track the
660 QUD for all implicature types. Our results neither contradict this hypothesis nor provide strong
661 support – relevance and ad hoc implicatures emerged together, and a correlation was only found
662 between relevance and scalar implicatures, but not relevance and ad hocs – and so invite further
663 research. Finally, it seems that developing structural language skills are closely linked to pragmatic
664 skills, but the directionality of this relationship requires further investigation.

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